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New Homes for sale
in the Seattle and
Puget Sound Area

New Homes

SATURDAY

BUY NEW BUY NOW TOUR | king and snohomish counties

Tour offers variety of homes and savings

The Master Builders Association's newest spring tour offers buyers a chance to find the perfect home and save in more ways than one. The free Buy New Buy Now Tour will be held over two weekends, April 19-20 and 26-27, and will feature single-family homes, condominiums and town homes. The new homes are priced from \$200,000.

Buyers can take advantage of a coupon good for \$2,500 toward the purchase of any of the tour homes and can also enter to win a \$2,500 outdoor-living package at any participating tour home.

An April 19 special section in The Seattle Times will feature listings of the participating builders. Buyers can visit builders' websites for additional information about each home or community on the tour, along with driving directions and features. Organizers are offering buyers an array of

housing opportunities in all price ranges.

According to Deanne Sihon, director of research and consulting for New Home Trends, there are compelling reasons why now is the time to buy new. In recent years, buyers had few choices and most new homes were pre-sold — meaning there was nothing to see, touch or feel. Today, many developments have homes with the option of purchasing pre-sale, allowing buyers to choose and customize their homes.

In addition, Sihon says, new homes are safer and more efficient. Advances in technology and materials mean homes are healthier and better-equipped to withstand severe weather. Today's builders are installing hard-wired, interconnected fire alarms so that if one goes off, they all go off. They're also using fire-resistant materials and tempered glass that reduces the risk of injury

if a window breaks. New homes also feature amenities such as larger kitchens, greater storage space and more bathrooms. Other popular features are three-car garages and outdoor entertainment spaces.

With the increase in loan limits, record-low interest rates and a good inventory of new homes on the market, buying now can mean big savings over waiting and hoping for housing prices to fall but paying higher interest rates. With the local economy projected to outpace the national average, limited land supply and a reduction in the number of building permits, Sihon says, it is likely that fewer new homes will be built and buyers may not have opportunities like this again for many years.

Thirty-two builders are showcasing their properties. All are members of the Master Builders Association, are registered, offer a minimum one-year warranty and are bonded

View these homes
April 19–20 and 26-27,
noon–6 p.m.

Prices
From \$200,000.

Information
425-278-0222 or [www.
buynewbuynowtour.com](http://www.buynewbuynowtour.com).

and insured. A total of 97 tour homes are for sale in Renton, Issaquah, Kenmore, Bellevue, Marysville, Lake Stevens, Mill Creek, Redmond, Seattle, Kirkland, Newcastle, Sammamish, Bothell, Fall City, Maple Valley, Snoqualmie, Woodinville and Lynnwood.